

## eMoBi co,.Ltd

Next generation smart-city mobility service

https://www.youtube.com/watch?v=bcoTQ7jytv4&t=2s

Mission

((2)

#### Create clean and accessible Smart-Cities.

No difficulty of mobility anymore.

### market environment

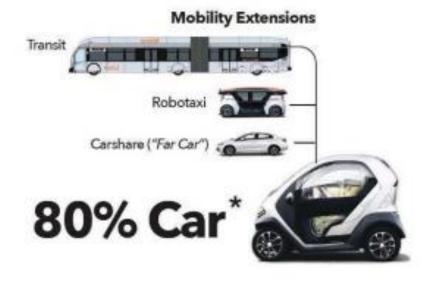


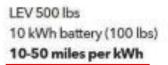
Crowded&Expensive parking

Narrow&Stressful roads

### market environment

Among various travel scenarios, 80% are travels of 3 miles or less





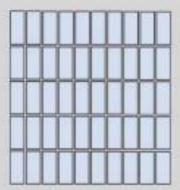
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★ 50% of trips 3 miles or less | name by Geoff Wardle



For a trip of about 3 miles, a trip on an EV trike is sufficient. EV cars have a high energy consumption rate





EV (Electric Car / Truck) - 5,000 lbs 100 kWh battery (1000 lbs) 1-4 miles per kWh

### Product

### Three-Seater Small EV

standard driver's license, no helmet required



usability

Intuitive usability with bar-handle High stability with 3 wheels



marketing Fun to Drive !

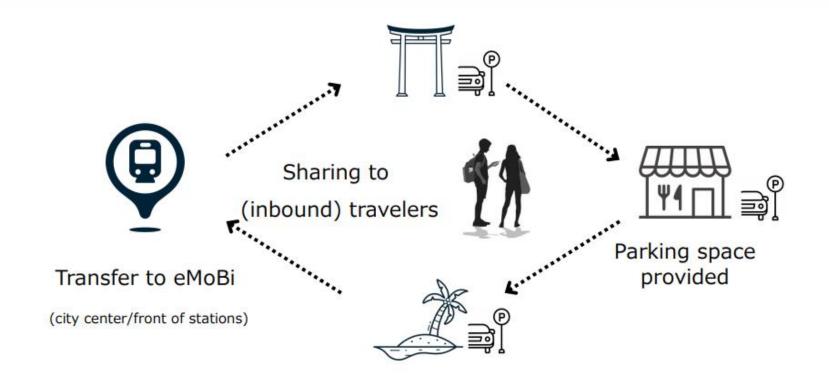


Efficiency Cost, Energy, Space efficient



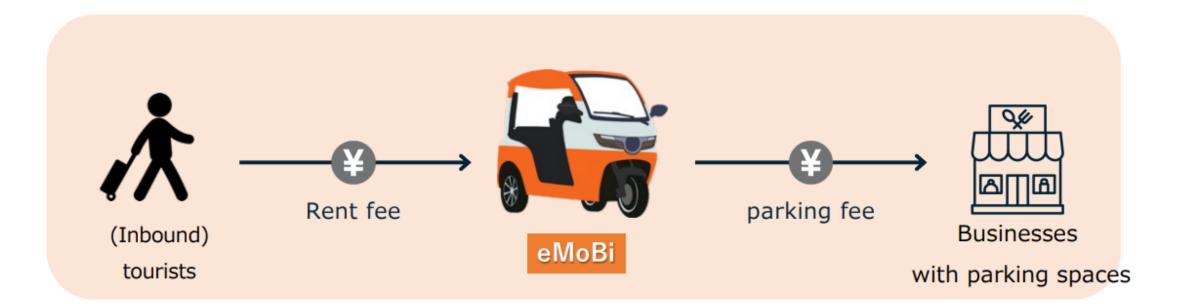
### Solution

# Small EV rental service shared by tourists and daily-user



### **Business model**

Sharing compact mobility by tourist and residents



### Roadmap



Tourists mobility Without worries of parking Replace 10% of domestic full-sized car market as a "Second Car" Replace 2wheelers family car in SEA market

# NEXT ! Technology



Ride off at the destination

Automated driving on public roads

### **Market Potential**

and • w	es where tourism demand is more <b>th</b> a I the car functions as a complement t vith <b>subways or trams</b> vith a car ownership rate <b>of 0.35 or m</b>	鎌倉 福岡 那覇 京都 神戸 広島 鹿児島 長崎 熊本 倉敷 宮崎 (BALI Sanur、 Siem Reap)	
		YERALYTAM	YERALYSOM (Share of Market)
Mobile market within 5km range	inbound tourists	\$400M(all Japan)	\$30M
	domestic tourists	<b>\$1.3B</b> (all Japan)	\$0.1B
	Family use	<b>\$15B</b> (All japan)	\$6B
	SEA two wheelers market	\$13B	\$3B

#### Schedule

