#### **Realizing a "Sustainability Revolution" from Japan to the world**

TBM

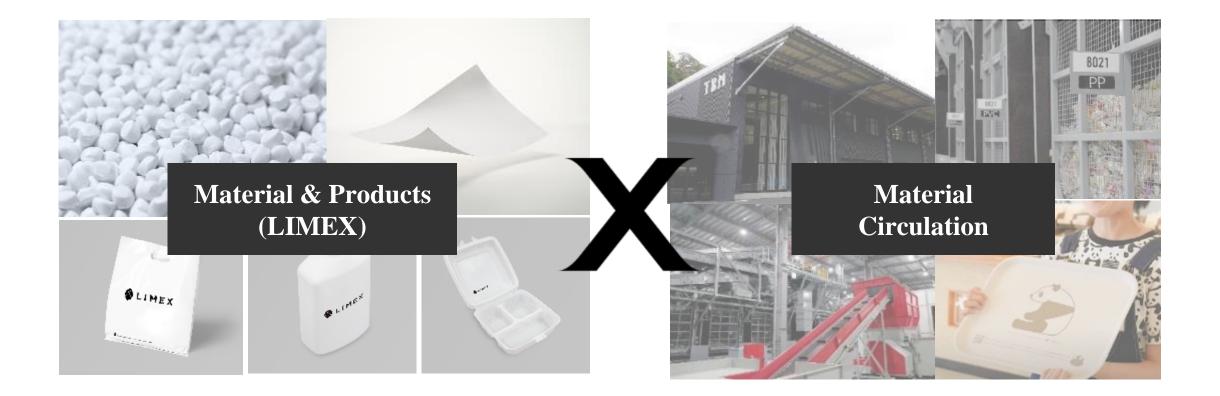
2023.11/27 TBM Co., Ltd. Daiki Sato (Regional Sales Director, APAC)

## Times Bridge Management

We aim to be a top player in the sustainability field as a company that will continue to take on challenges for hundreds of years and serve as a bridge between the past, present and future. **Business Overview** 

#### TBM's Circular Business Model

TBM is developing a sustainable circular business model with ecological new materials "LIMEX". We aim to reduce virgin material usage and accelerate material circulation.





LIMEX Introduction

#### What is LIMEX?

LIMEX is an inorganic filler composite material mainly made of limestone. It can be used as **plastic and paper alternatives.** 



Limestone (Inorganic Materials)

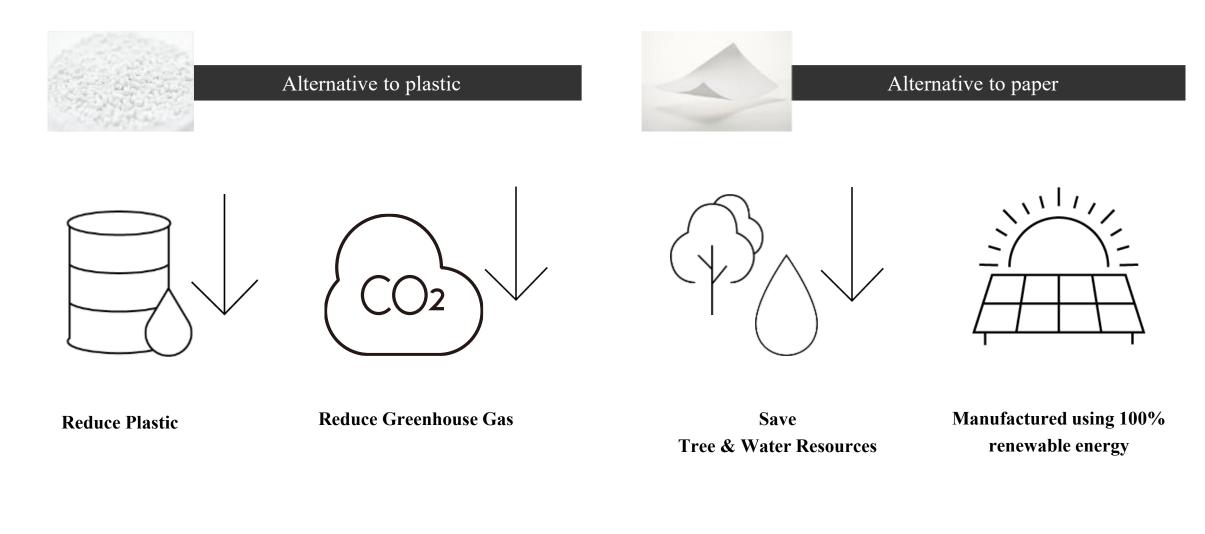
Plastic Resin



#### LIMEX is patented in over 40 countries

LIMEX Introduction

#### Ecological Advantages





#### Massive range of lineups drives true sustainability

Plastic Reduction CO <sub>2</sub> Reductio		eduction	No machinery change to mold*			Forests p used)	Water Resistant & Durable	
• LINER			2					
Document Folder	Shopping Bag	Garbage Bag	Hanger	Corporate Report	Catalogue	Мар	Menu	
		LUEX LET IN Martine	LIMEX	0 LUTE	€ LIHEX		LIMEX	
Food tray	Cups	Fan	Backlit Signage	Booklets	Name Cards	Envelop & DM	РОР	
	////	e Lime X			8.mm	LINEX CONTRACTOR	LIMEX SH TOTO: LIMEX	
Sealant package	Pen	Cosmetic jar	Construction Materials	Pamphlet	Box Package	Poster	Label	

#### Cases Overseas expansion of LIMEX





LVMH's cosmetic brand KENDO

**CC** stick packaging

Over 50% inorganic material

Big C

**Shopping Basket** 

Below 50% inorganic material

Cases Overseas expansion of LIMEX





#### **Events and exhibitions**

#### **Printing Material**

**Over** 50% inorganic material

#### **Shopping Bags**

HANEDA

Over 50% inorganic material

#### **Recycle Plant for LIMEX & Plastics**

TBM launched a LIMEX & plastic recycling plant in Yokosuka City, Japan, to meet the growing demand of recycling.



Annual processing capacity: approx. **40,000** tons

Production capacity:

approx. 24,000 tons of recycled pellets

- 1. The world's first plant to automatically sort and recycle LIMEX and plastic wastes
- 2. One of the largest plastic recycling plants in Japan
- 3. Advanced ability to recycle plastic waste discarded from offices and factories
- 4. Pioneering the recycling of household plastic



#### Products made with recycled material "CirculeX"

#### Umbrella

Umbrellas made from CirculeX are delivered nationwide with cross-industry collaboration.



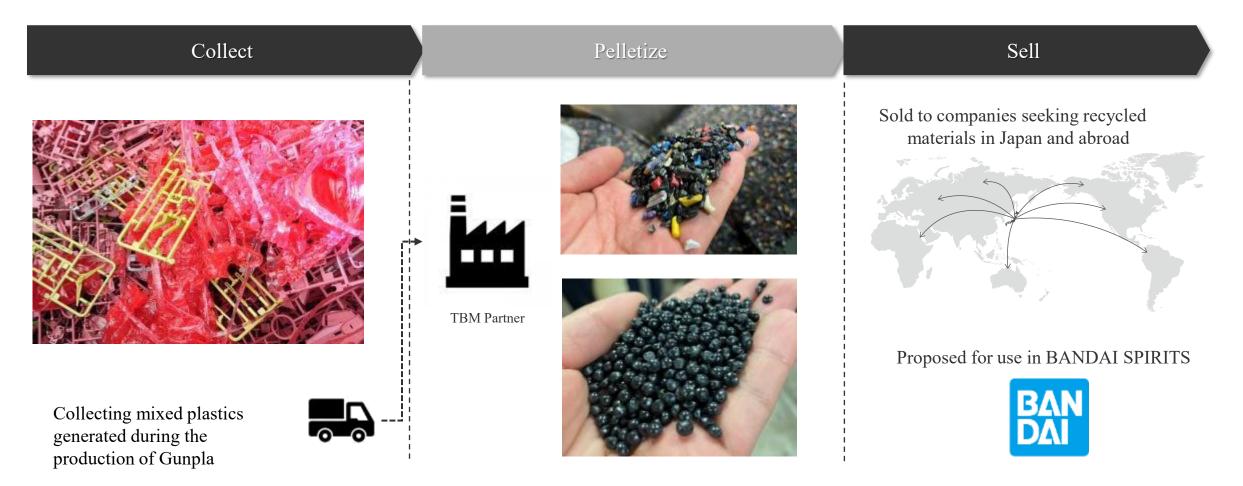
#### Waste Bag

LAWSON switched waste bags from virgin plastic to CirculeX waste bags made from plastic waste collected from Southeast Asia.



#### Material Recycling Loop : BANDAI SPIRITS

Mixed plastics that has been disposed of as industrial waste are purchased and sold to partners in Japan and overseas



# **Global Activities**

**Overseas Expansion** 

#### 3 key factors for global expansion

#### Intellectual property strategy

- LIMEX is patented in over 40 countries worldwide
- Received "Intellectual Property Achievement Award 2022" from METI

#### **Design for fabless**

- LIMEX can be manufactured and processed with existing and major plastic compounding and molding equipment, no need for new investments
- Establishment of local subsidiary in Vietnam to provide technical supports towards OEM partners and providing a flexible supply chain

#### **Collaboration with global partners**

• SK Group agreed on a \$123 million capital and business alliance to

accelerate the global expansion of LIMEX and the development of biodegradable LIMEX



Going Global

#### World-class recognition



Registered in "STePP" the sustainable technology dissemination platform by UNIDO



Introduced at COP as a member of the Japanese government delegation



Participated at the G20 Innovation Exhibition





TBM Joins World Economic Forum's Unicorn Community Introduced at G7 as a member of STePP

**Business Overview** 

#### Ambitious mid-term goal "TBM Pledge 2030"

#### Go Carbon Negative by 2030

We aim for more greenhouse gas emissions reduction than the amount we emit throughout our value chain.

#### Go Circular

We aim to circulate 1 million tons of LIMEX and plastic in 50 countries.

#### Thank you for listening

### Visit our corporate site for more information!



https://tb-m.com/en/